



RHI MAGNESITA

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Subject: **Introduction SAP® Ariba® Supplier Management solution**

Dear business partner of RHI Magnesita,

RHI Magnesita is looking for continuous improvements in upgrading the performance and security of its collaborative systems and the portfolio of functionalities within its current tools.

With this objective in mind we introduce **SAP® Ariba® Supplier Lifecycle and Performance Management (SLP)** as the **future single supplier management solution across RHI Magnesita**.

The deployment of SAP® Ariba® SLP **will not affect existing contracts and their associated activities**.

However, activities pertaining to **new call for tenders and contracts will be performed in the new sourcing tool**.

Beginning in October 2020, RHI Magnesita will begin use of **SAP® Ariba® Sourcing**. With this module RHI Magnesita category purchasers will initiate sourcing events for products and services. **Business partners of RHI Magnesita that are NOT in the SAP® Ariba® marketplace will therefore not be capable to participate in those sourcing events, we therefore encourage you to register in your own interest.**

An important change impacting you directly is the necessary registration to the SAP® Ariba® Network. **This registration in our Sourcing Domain is free of charge for our suppliers**. As a valued business partner of RHI Magnesita, it is our expectation that you will support us by quickly engage in the registration process when requested. The project team will be providing you more information on the tool deployment in the future.

In order to successfully deploy this strategic procurement platform, we count on your close cooperation to facilitate future business activities. Thank you in advance for your ongoing engagement as our supplier.

In case you need more information or have any concerns (also in terms of IT security), the SAP® Ariba® “Help Center” is full of useful tips and tricks for working smarter and we strongly recommend that you make full use of it.

Please find attached link to Quick Start Guide for suppliers

<https://www.ariba.com/ariba-network/ariba-network-for-suppliers/getting-started>

Customer Support is accessible directly from the SAP Ariba application or website

<https://www.ariba.com/support/supplier-support>

I am looking forward to your support to our digitalization efforts!

With best regards

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